EDUCATION

University of Pennsylvania, Philadelphia, PA, US

January '11- July '15

Ph.D., Electrical and Systems Engineering

M.Sc., Electrical Engineering

Sharif University of Technology, Tehran, Iran

October '06- August '10

B.Sc., Electrical Engineering (Telecommunications)

best combined result in the history of Iran's national university entrance exams: June '06 Azad Math-Physics: 1<sup>st</sup>/600k, Nat. Foreign Languages: 1<sup>st</sup>/250k, Nat. Math-Physics: 15<sup>th</sup>/400k
This led to awards from Iran's President, Minister of Higher Education, and Minister of Education

CONSULTING & STARTUP EXPERIENCE

CHIEF TECHNOLOGY OFFICER (CTO) & PARTNER, SmartTrack, Philadelphia, PA, USA March '15- Current

- Created and developed inventory management solutions for large, low-income school districts.
- Won the Penn Public Policy Challenge '15, and placed second in the National Public Policy Challenge '15.
- Accepted into EDSi accelerator's '15 batch, & garnered support from national /local lawmakers and stakeholders
- Featured in *Governing* magazine and invited to present at NIGP national conference.
- Product is in alpha test, with School District of Philadelphia committed as beta test partner.

Co-Chair, Penn Graduate Case Competition (PGCC), Philadelphia, PA, USA

November '14-April '15

- Coordinated regional competition with 40+ competitors representing teams from five different schools.
- Selected the client and liaised with their representatives to find a critical addressable problem.
- Organized sponsorship and fund-raising efforts (e.g., bringing McKinsey, BCG, Deloitte, L.E.K., & Putnam Associates on board) and out-raised the consulting club's goals by 110%.
- MC'ed the event and coordinated judges and volunteers.

PARTNER, Res Novae Partners, Philadelphia, PA, USA

May '14- July '15

• Advised the CEO of a Penn Medicine diabetes startup on commercialization strategy for SBIR Phase II and Orphan Drug Designation applications and VC fund-raising.

MARKET RESEARCH INTERN, STEP Consulting Engineers, Tehran, Iran

July '08 - September '08

• Advised the CEO on 4 markets, including for pinch analysis (leading to their biggest contract in 5 years).

RESEARCH & ACADEMIC EXPERIENCE

Post-doctoral Associate, Cornell University, Ithaca, NY, USA

July '15 - Current

• I model the spread of opinions in groups and the use of electric vehicles in 2 cross-diciplinary research groups.

University of Pennsylvania, Philadelphia, PA, USA

January '11 - July '15

- Thesis: "Optimal Control of Epidemics in the Presence of Heterogeneity"

  I determine how to optimally use limited resources to control epidemics, e.g., of viruses, that spread via contact.
- Research Assistant (Published 2 [+1] journal and 4 conference papers) Teaching Assistant (2 courses)
- Member, Penn Biotech Group, Penn Graduate Consulting Group
- CONVENER of ESE Grad Student Colloquium '14 and Lunch '13

RESEARCH INTERN, NEC Laboratories America, Cupertino, CA, USA

May '14 - Aug. '14

• Proposed and patented optimal smart-grid management policies based on pricing grid-scale batteries

SELECTED HONORS

- Runner Up (\$5k), Fels National Public Policy Challenge (Among 11 top MPA programs) March '15
- Winner (\$5k), Penn Public Policy Challenge

March '15

- 4<sup>th</sup> place, Penn Grad Case Comp. (Formulated exit strategies for PennMed diabetes startup) March '14
- 3<sup>rd</sup> place, Penn Grad Case Comp. (Developed entry strategy for transdermal-delivery Fluasterone) July '12
- Research Fellowship for PhD studies, University of Pennsylvania
- Iranian National Elite Foundation Scholarship

Oct '10 Sept '06

SELECTED SKILLS Languages: Persian (Native), Arabic & French (Basic)

INTERESTS: Argentine tango, Table tennis, Classical music, Standup comedy